FINANCIAL STATEMENTS With Independent Auditor's Report



FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

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INDEPENDENT AUDITOR'S REPORT

June 20, 2017

Board of Directors Washington Women's Foundation Seattle, Washington

We have audited the accompanying financial statements of Washington Women's Foundation (a nonprofit corporation), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to in the first paragraph of this letter present fairly, in all material respects, the financial position of Washington Women's Foundation as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Jacobon Junio & Co, PLLC

Jacobson Jarvis & Co, PLLC



STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2016 AND 2015

		<u>2016</u>	<u>2015</u>
	<u>ASSETS</u>		
Current Assets		• • • • • • • • • •	
Cash and cash equivalents		\$ 1,460,208 1,250	\$ 1,427,769
Prepaid expenses	Total Current Assets	1,461,458	4,720
	Total Current Assets	1,401,436	1,452,469
Endowment Investments		3,588,311	3,468,036
Property and Equipment, net		22,720	
	Total Assets	\$ 5,072,489	\$ 4,900,525
LIAE	BILITIES AND NET ASSETS		
Current Liabilities			
Current portion of grants payable to	others	\$ 155,666	\$ 210,833
Accounts payable		26,963	8,999
Accrued expenses		25,867	22,653
Deferred revenue		11,000	18,000
	Total Current Liabilities	219,496	260,485
Grants Payable to Others - long term		70,333	53,333
	Total Liabilities	289,829	313,818
Net Assets			
Unrestricted		419,979	405,886
Board designated quasi-endowment		604,979	584,833
	Total Unrestricted Net Assets	1,024,958	990,719
Temporarily restricted		1,125,529	989,165
Permanently restricted - endowment		2,632,173	2,606,823
	Total Net Assets	4,782,660	4,586,707
	Total Liabilities and Net Assets	\$ 5,072,489	\$ 4,900,525

STATEMENTS OF ACTIVITIES

		20	16	2015				
		Temporarily	Permanently			Temporarily	Permanently	
	<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>	<u>Unrestricted</u>	Restricted	Restricted	
Operating Activities								
Public support, revenue and other support								
Grant contributions	\$ -	\$ 975,053		\$ 975,053	\$ -	\$ 943,036		
Contributions	366,929	33,500		400,429	370,902	45,000		
Endowment earnings transferred from non-operating	120,264			120,264	166,007			
Event sponsorships	45,500			45,500	43,500			
Investment interest	7,057			7,057	4,810			
Other revenue	4,594			4,594	2,740			
Net assets released from time restrictions	32,500	(32,500)		-	28,457	(28,457)		
Net assets released from purpose restrictions	918,374	(918,374)			931,575	(931,575)		
Total Public Support, Revenue, and Other Support	1,495,218	57,679		1,552,897	1,547,991	28,004		
Expenses								
Program services	1,268,456			1,268,456	1,302,026			
Management and general	175,179			175,179	159,587			
Fundraising	32,673			32,673	40,081			
Total Expenses	1,476,308			1,476,308	1,501,694			
Change in Net Assets from Operating Activities	18,910	57,679		76,589	46,297	28,004		
Non-operating Activities								
Endowment contributions Interest and dividends,			\$ 25,350	25,350			\$ 46,925	
net of investment fees of \$56,565 and \$53,530, respectively	382	2,985		3,367	1,083	5,679		
Transfers to operations - released from time restrictions	(19,991)	(100,273)		(120,264)	(70,057)	(95,950)		
Investment gains (losses) - realized and unrealized	34,938	175,973		210,911	(70,007) (7,890)	(55,521)		
					· <u>·····</u>			
Change in Net Assets from Non-operating Activities	15,329	78,685	25,350	119,364	(76,864)	(145,792)	46,925	
Total Change in Net Assets	34,239	136,364	25,350	195,953	(30,567)	(117,788)	46,925	
Net Assets - beginning of year	990,719	989,165	2,606,823	4,586,707	1,021,286	1,106,953	2,559,898	
Net Assets - end of year	\$ 1,024,958	<u>\$ 1,125,529</u>	\$ 2,632,173	\$ 4,782,660	<u>\$ 990,719</u>	<u>\$ 989,165</u>	\$ 2,606,823	

ntly e <u>d</u>	<u>Total</u>	
	\$ 943,036 415,902 166,007 43,500	2
	43,500 4,810 2,740)
	1,575,995	5
	1,302,026 159,587 40,081	7
	<u>1,501,694</u> 74,301	_
925	46,925	5
	6,762 (166,007 (63,411	7)
925	(175,731)
925	(101,430))
<u> 898</u>	4,688,137	7
323	\$ 4,586,707	7

STATEMENTS OF FUNCTIONAL EXPENSES

		20)16			20	015	
		Management				Management		
	Program	and			Program	and		
	<u>Services</u>	General	<u>Fundraising</u>	<u>Total</u>	<u>Services</u>	<u>General</u>	<u>Fundraising</u>	<u>Total</u>
Salaries	\$ 240,053	\$ 101,571	\$ 25,014	\$ 366,638	\$ 240,234	\$ 81,912	\$ 25,373	\$ 347,519
Payroll taxes	20,489	7,945	1,994	30,428	20,466	6,641	2,058	29,165
Employee benefits	20,326	5,235	1,523	27,084	24,083	5,854	1,906	31,843
Total Salaries and Related Expenses	280,868	114,751	28,531	424,150	284,783	94,407	29,337	408,527
Grants to others	881,499	-	-	881,499	884,750	-	-	884,750
Office operation expenses	86,723	26,942	2,760	116,425	85,352	22,981	6,458	114,791
Professional services	19,366	33,486	1,382	54,234	44,371	41,300	4,009	89,680
Amortization					2,770	899	277	3,946
Total Expenses	\$ 1,268,456	<u>\$ 175,179</u>	\$ 32,673	\$ 1,476,308	\$ 1,302,026	\$ 159,587	\$ 40,081	<u>\$ 1,501,694</u>

STATEMENTS OF CASH FLOWS

	<u>2016</u>	<u>2015</u>
Cash Flows from Operating Activities		
Change in net assets	\$ 195,953	\$ (101,430)
Adjustments to reconcile change in net assets to net		
cash used by operating activities		
Amortization	-	3,946
(Gain) loss on marketable securities	(210,911)	63,411
Reinvested earnings, net	(3,367)	(6,762)
Public support restricted to endowment	(25,350)	(46,925)
Change in:		
Prepaid expenses	3,470	(2,401)
Grants payable to others	(38,167)	(59,166)
Accounts payable	17,964	4,453
Accrued expenses	3,214	2,055
Deferred revenue	 (7,000)	 4,000
Net Cash Used by Operating Activities	 (64,194)	 (138,819)
Cash Flows from Investing Activities		
Purchases of property and equipment	(22,720)	-
Purchases of marketable securities	(8,650)	(117,514)
Sales of marketable securities	 102,653	 450,956
Net Cash Provided by Investing Activities	 71,283	 333,442
Cash Flows Provided by Financing Activities		
Cash received from endowment contributions	 25,350	 46,925
Change in Cash and Cash Equivalents	32,439	241,548
Cash and Cash Equivalents - beginning of year	 1,427,769	 1,186,221
Cash and Cash Equivalents - end of year	\$ 1,460,208	\$ 1,427,769

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Washington Women's Foundation (the Foundation) is a nonprofit corporation whose vision is to change the course of women's philanthropy through the power of collective giving. Washington Women's Foundations is a strong and inclusive collective of informed women who together influence community transformation through individual and collective discovery, high-impact grant making and by listening to and respecting all voices in our community. Today Washington Women's Foundation has a membership of about 475 women and has provided over \$16,000,000 in grants to the community since its inception twenty years ago.

In 2016, Washington Women's Foundation awarded \$500,000 in pooled grant funds to five nonprofits evaluated through a rigorous review process and selected by membership vote. In addition, \$354,500 in individual grants were recommended by its members and distributed to 315 nonprofits. The Foundation hosted 44 educational events attended by hundreds of members and their guests. A professional staff of six employees supported by a member-elected board, nine board and operating committees and more than 200 volunteers conduct the work of the Foundation, organizing the pooled grant selection process, offering educational programs to members and conducting outreach to the nonprofit and philanthropic community.

Basis of presentation

In accordance with financial accounting standards, the Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The net assets of the Foundation are classified as follows:

Unrestricted net assets are available without restriction for support of the Foundation's operations.

Temporarily restricted net assets are restricted by the donor to be used for certain purposes or future periods. Temporarily restricted net assets are available as follows:

	<u>2016</u>	<u>2015</u>
Pooled grants	\$ 511,703	\$ 501,500
Individual grants	169,501	145,500
Partner grants	29,667	7,192
Accumulated endowment earnings	351,158	272,473
Donations for future periods	 63,500	 62,500
	\$ 1,125,529	\$ 989,165

Permanently restricted net assets are endowment gifts given with the intent that the funds be perpetual in nature, and the income may be used for current operations or specific purposes. The Foundation has one permanently restricted fund, the Colleen S. Willoughby Endowment.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and cash equivalents

Cash and cash equivalents represent checking, savings, certificates of deposit, and money market funds held at various regional financial institutions. The Foundation maintains its cash and cash equivalents in bank accounts that may exceed federally insured limits at times during the year. The Foundation has not experienced any losses in these accounts, and management does not believe it is exposed to any significant credit risk.

The Foundation has certificates of deposit, which bear interest ranging from .75% to 1.0% and have maturities of 12 to 24 months with penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements.

Fair value measurements

In accordance with financial accounting standards, a three-tiered hierarchy of input levels is used for measuring fair value. Financial accounting standards defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques utilized to determine fair value are consistently applied. The three tiers of inputs used for fair value measurements are as follows:

Level 1: Fair values are based on quoted prices in active markets for identical assets and liabilities.

Level 2: Fair values are based on observable inputs and can be corroborated by observable market data for substantially the full term of the assets.

Level 3: Fair values are based on unobservable data and may require significant management judgment or estimation.

Assets and liabilities carried at fair value on a nonrecurring basis using level 2 inputs generally include donated goods, facilities and services. Long-term promises to give are valued on a nonrecurring basis using the net present value of future cash flows discounted at a risk-free rate of return which is a level 3 input.

Investments

Investments are stated at fair value. The Colleen S. Willoughby Endowment Fund and the Washington Women's Foundation Quasi-Endowment Fund are both held at Seattle Foundation as Designated Funds (See Note B).

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Promises to give

In accordance with financial accounting standards, unconditional promises to give are recognized as support in the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. The Foundation had no conditional promises to give at December 31, 2016 or 2015.

Property and equipment

Property and equipment are stated at cost or, if donated, at fair value at the date of donation. Property and equipment purchases that exceed \$5,000 are capitalized as assets. Depreciation is provided using the straight-line method over the estimated useful lives of the assets of three years. Capitalized assets as of December 31, 2016 and 2015 included fully-depreciated website and database software with original cost of \$37,738. In 2016, \$22,720 of costs for website development and software upgrades was capitalized. No depreciation expense was recorded as neither project will be completed until 2017.

Grants payable to others

Grants authorized by the Board of Directors, but unpaid at year-end, are reported as liabilities and are payable in one to five years.

Operating and non-operating activity

Operating activities include the regular business functions of the Foundation of grant-making, program management, education, member relations, contributions, fundraising, cash management, short-term investing, staff salaries, and office expenses. Non-operating activities include the permanently restricted Colleen S. Willoughby Endowment and the unrestricted Board Designated WWF Quasi-Endowment, both held at Seattle Foundation.

Restricted and unrestricted support

Support that is restricted by the donor is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restrictions.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Federal income taxes

The Internal Revenue Service has recognized the Foundation as exempt from federal income taxes under provision of Section 501(a) of the Internal Revenue Code as an entity described in Section 501(c)(3) and not as a private foundation.

NOTE B - ENDOWMENTS HELD BY SEATTLE FOUNDATION

Washington Women's Foundation's Colleen S. Willoughby Endowment was established at Seattle Foundation through a nonprofit endowment agreement under the name Washington Women's Foundation Designated Endowment Fund in 2005. In 2010, the Washington Women's Foundation Quasi-Endowment was established as a Designated Fund at Seattle Foundation. The purpose of both funds is to ensure the long-term viability and sustainability of Washington Women's Foundation. For the purposes of this note, both the Endowment and Quasi-Endowment will be referred to as the Endowment.

Seattle Foundation was established in 1946 and since its formation has managed funds for many nonprofit organizations in the Puget Sound Area. The Endowment is invested by Seattle Foundation in its Balanced Pool Fund. As required by financial accounting standards, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. As required by the Uniform Prudent Management of Institutional Funds Act (UPMIFA), the portion of each donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until appropriated for expenditure by the Foundation.

Interpretation of Relevant Law

The Board of Directors of Washington Women's Foundation has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE B - ENDOWMENTS HELD BY SEATTLE FOUNDATION (Continued)

As a result of the interpretations, the Foundation classifies as permanently restricted net assets the original value of all gifts donated to the permanent endowment. Investment returns on permanently restricted endowments are classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation.

Spending Policy

The Endowment is subject to the spending policy of Seattle Foundation. Seattle Foundation has a general policy of appropriating for distribution each year 4.5 percent of the Endowment's fair value over the 12 quarters through the calendar year-end preceding the fiscal year in which the distribution is planned. Washington Women's Foundation has requested that it receive annual disbursements of all available funds under Seattle Foundation spending policy. During the years ended December 31, 2016 and 2015, Seattle Foundation distributed \$120,264 and \$166,007, respectively, from the Endowment.

Return Objectives

Because the Endowment is under permanent management at Seattle Foundation, Seattle Foundation has control over the return objectives, risk parameters, investment policy and spending policy for the Endowment. Seattle Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding while seeking to maintain the purchasing power of endowment assets.

Under this policy, Endowment assets are invested in a manner that is intended to produce results that, over time, will provide a real rate of return equal to the spending rate plus inflation, while assuming a reasonable level of investment risk. Seattle Foundation expects its endowment funds to provide long-term annualized returns exceeding CPI plus 4.5%. Actual returns in any given year may vary from these amounts. This is consistent with Washington Women's Foundation's objective to maintain the purchasing power of the Endowment's assets held in perpetuity.

Strategies Employed for Achieving Objectives

Seattle Foundation, as noted above, invests the Endowment in its Balanced Pool Fund in which funds from all donors are commingled in a diversified asset allocation. To satisfy its long-term rate of return objectives, Seattle Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

Seattle Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE B - ENDOWMENTS HELD BY SEATTLE FOUNDATION (Continued) Endowment Net Assets by Fund Type as of December 31, 2016:

	Temporarily			mporarily	Permanently	
	Ur	restricted	<u>R</u>	estricted	Restricted	<u>Total</u>
Colleen S. Willoughby Endowment WWF Quasi-Endowment	\$	604,980	\$	351,158	\$ 2,632,173	\$ 2,983,331 604,980
Total Endowments	\$	604,980	\$	351,158	\$ 2,632,173	\$ 3,588,311

Changes in Endowment Net Assets For the Year Ended December 31, 2016:

			Te	emporarily	Permanently	
	Ur	nrestricted	R	Restricted	Restricted	<u>Total</u>
Endowment net assets,						
beginning of year	\$	588,740	\$	272,473	\$ 2,606,823	\$ 3,468,036
Board Transfer		-		-	-	-
Contributions		-		-	25,350	25,350
Investment return:						
Investment income		10,181		49,751	-	59,932
Investment fees		(9,799)		(46,766)	-	(56,565)
Net gains		35,849		175,973		211,822
Total investment return		36,231		178,958	-	215,189
Appropriation of endowment assets						
for expenditure*		(19,991)		(100,273)		(120,264)
Endowment net assets, end of year	\$	604,980	\$	351,158	\$ 2,632,173	\$ 3,588,311

Endowment Net Assets by Fund Type as of December 31, 2015:

			Te	mporarily	Permanently	
	Ur	nrestricted	<u>R</u>	estricted	Restricted	<u>Total</u>
Colleen S. Willoughby Endowment	\$	-	\$	272,473	\$ 2,606,823	\$ 2,879,296
WWF Quasi-Endowment		588,740		_		588,740
Total Endowments	\$	588,740	\$	272,473	\$ 2,606,823	\$ 3,468,036

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE B - ENDOWMENTS HELD BY SEATTLE FOUNDATION (Continued) Changes in Endowment Net Assets For the Year Ended December 31, 2015:

			Te	mporarily	Permanently	
	<u>U1</u>	nrestricted	<u>R</u>	estricted	Restricted	<u>Total</u>
Endowment net assets,						
beginning of year	\$	595,495	\$	418,265	\$ 2,559,898	\$ 3,573,658
Board Transfer		76,171		-	-	76,171
Contributions		-		_	46,925	46,925
Investment return:						
Investment income		10,235		48,649	-	58,884
Investment fees		(9,030)		(42,970)	-	(52,000)
Net losses		(14,074)		(55,521)		(69,595)
Total investment return		(12,869)		(49,842)	-	(62,711)
Appropriation of endowment assets						
for expenditure*		(70,057)		(95,950)		(166,007)
Endowment net assets, end of year	\$	588,740	\$	272,473	\$ 2,606,823	\$ 3,468,036

*From time to time and under its spending policy, Seattle Foundation releases and distributes funds to Washington Women's Foundation for its operations.

NOTE C - FAIR VALUE MEASUREMENTS

The Washington Women's Foundation investments are invested in Seattle Foundation's Balanced Pool Fund, but Washington Women's Foundation does not have a direct claim to a portion of each individual stock, bond, or other investment within the Balanced Pool Fund.

As of December 31, 2016, the percentage distribution of Seattle Foundation's Balanced Pool Fund across the three tiers was:

Level 1:	33%
Level 2:	55%
Level 3:	12%

Because Seattle Foundation's Balanced Pool Fund is comprised of many different investments with varying levels of observable inputs, Washington Women's Foundation cannot directly corroborate the valuation of the entire Balanced Pool Fund.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

NOTE C - FAIR VALUE MEASUREMENTS (Continued)

Therefore, the Washington Women's Foundation investments at Seattle Foundation as a whole are said to be based on Level 3 inputs with activity as follows:

	<u>2016</u>	<u>2015</u>
Fair value - beginning of year	\$ 3,459,386	\$ 3,855,059
Purchases	8,650	117,514
Investment income	59,932	60,292
Investment fees	(56,565)	(53,530)
Distributions	(120,264)	(458,217)
Net gains (losses)	 211,822	 (61,732)
Fair value - end of year	\$ 3,562,961	\$ 3,459,386

NOTE D - LEASE OBLIGATION

The Foundation leases office space under a non-cancelable operating lease with a term of thirty-six months. The most recent lease renewal began on February 1, 2015. Increase in base rent is 1.5% for each of the periods starting February 1, 2016 and February 1, 2017. The future established minimum payments under this lease for the years ending December 31 are as follows:

2017	\$ 15,183
2018	 1,267
	\$ 16,450

Rent expense related to this lease was \$14,968 and \$14,754 for the years ended December 31, 2016 and 2015, respectively, and was included in office operation expenses.

NOTE E - RETIREMENT PLAN

The Foundation offers a SEP IRA to employees who have completed one year of service. For the years ended December 31, 2016 and 2015, the Foundation contributed an amount equal to 3% of each eligible employee's gross wages, totaling \$10,285 and \$7,103, respectively, to the employees' SEP IRA accounts.

NOTE F - SUBSEQUENT EVENTS

Management has evaluated events occurring subsequent to December 31, 2016 through June 20, 2017, which is the date the financial statements were available to be issued, and has recognized in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at December 31, 2016, including the estimates inherent in the processing of financial statements.